

Message Text

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PAGE 01 JIDDA 05574 100636Z

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ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W
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R 091415Z AUG 75

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 2090

INFO AMEMBASSY ABU DHABI

AMEMBASSY BEIRUT

AMEMBASSY DAMASCUS

AMEMBASSY DOHA

AMEMBASSY CAIRO

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY SANA

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BEIRUT PASS USINT BAGHDAD

E.O. 11652: N/A

TAGS: BEXP

SUBJECT: ABDUL AZIZ UNIVERSITY MEDICAL SCHOOL BIDS; HOUSING CONTRACTS

1. HENNINGSON, DURHAM AND RICHARDSON (H,D & R) IS ONE OF FIVE AMERICAN ARCHITECTURAL ENGINEERING FIRMS WHICH HAVE BEEN ASKED TO BID ON THE NEW MEDICAL SCHOOL COMPLEX AT ABDUL AZIZ UNIVERSITY IN JIDDA. ONLY AMERICAN FIRMS WERE ASKED TO BID (RECOMMENDATIONS WERE MADE BY THE CORPS OF ENGINEERS). THE TOTAL COST OF THE COMPLEX IS ESTIMATED AT \$500 TO \$700 MILLION.

2. H,D, AND R IS IN PARTNERSHIP WITH STANFORD RESEARCH INSTITUTE (SRI) WHICH WILL DEVELOP CURRICULUM AND TRAINING PROGRAMS AND WITH HERMAN SMITH WHICH WILL DO THE MEDICAL PROGRAMMING ON THE BASIS OF THE SRI WORK. H,D, AND R WOULD EXPECT TO DO THE DESIGN AND ENGINEERING AND

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PROBABLY CONTRACT MANAGEMENT OR EVEN TURN-KEY OPERATION.

BIDS ARE DUE AUG 14 AND THE FIRM'S DIRECTOR OF INTERNATIONAL RELATIONS (CHATEQUNEUF) REALISTICALLY EXPECTS THE CONTRACT TO BE AWARDED NO EARLIER THAN JANUARY, 1976.

3. H,D AND R IS ALSO IN PARTNERSHIP WITH TURNER CONSTRUCTION AND WITH THE SAVINGS AND LOAN LEAGUE TO LOOK IN TO THE HOUSING MARKET IN THE MIDDLE EAST. THEY PLAN TO ACTIVELY SEEK OPPORTUNITIES THROUGHOUT THE MIDDLE EAST.

4. ACCORDING TO CHATEQUNEUF, H,D, AND R WERE REQUIRED TO POST BID BONDS (\$30,000) IN ORDER TO BID. TO THE BEST OF HIS KNOWLEDGE THIS IS THE ONLY PLACE IN THE WORLD WHICH REQUIRES BID BONDS FOR PROFESSIONAL SERVICES.

5. IT IS ALSO INTERESTING THAT THE FIRM WAS INFORMED THAT ANY FIRM DISCOVERED PAYING A FEE TO AN AGENT WOULD HAVE FEE SUBTRACTED FROM THE FEE OF THE FIRM ITSELF. IT WILL BE ENTERTAINING TO SEE HOW LONG THIS EFFORT TO PREVENT "CORRUPTION" LASTS AND HOW WIDELY APPLIED. WITHOUT QUESTION THIS ACTION WAS STIMULATED BY THE RECENT DISCOLUSURES IN THE U.S. ABOUT EXHORBITANT FEES AND/OR BRIBES PAID TO SAUDIS VIA AGENTS.
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Message Attributes

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